

# Nicolás Salamanca

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## EDUCATION

|             |   |
|-------------|---|
| 2010 - 2015 | Ph.D. in Economics, Maastricht University           |
| 2009 - 2010 | M.Sc. in Econometrics, Maastricht University        |
| 2008 - 2009 | M.Sc. in Financial Economics, Maastricht University |
| 2004 - 2008 | B.Sc. in Economics, Universidad de Los Andes        |

## RESEARCH INTERESTS

Economic disadvantage, behavioral economics, human capital formation, labor economics, applied microeconometrics, household decision-making

## GRANTS AND AWARDS

|             |  |
|-------------|--|
| 2013        | Maastricht GSBE Visiting Scholar grant             |
| 2013        | Rotman ICPM Research grant                         |
| 2010        | METEOR PhD grant                                   |
| 2009 - 2010 | KNAW Research Assistantship grant                  |
| 2008 - 2009 | Colfuturo Scholarship Program for Graduate Studies |

**PUBLICATIONS**

*“Endophilia or Exophobia: Beyond Discrimination”* with Jan Feld and Daniel S. Hamermesh – *Economic Journal*, *Forthcoming*

**WORKING PAPERS AND WORK UNDER REVIEW**

*“Locus of Control and Investment in Risky Assets”* with Andries de Grip, Didier Fouarge, and Raymond Montizaan.  
[Working paper: ROA-RM-2013/16]

*“How Individuals React to Defined Benefit Pension Risk”* with Andries de Grip and Olaf Sleijpen.  
[Working paper: Netspar DP 08/2013-041; ROA-RM-2013/15]

**WORK IN PROGRESS**

*“The Dynamic Properties of Economic Preferences”*

*“Introspection, Focal Points, and Measurement Error in Surveys”* with Maria Zumbuehl

*“Trust and Trading”* with Paul Smeets

*“Parenting Style as an Investment in Child Development”* with Deborah Cobb-Clark and Anna Zhu

**CONFERENCE, SEMINAR, AND WORKSHOP PRESENTATIONS**

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|------|--|
| 2015 | SOLE/EALE, ESPE, MIAESR, Maastricht University, Gothenburg University  |
| 2014 | Potsdam PhD Workshop in Empirical Economics, Universidad Javeriana, MIAESR   |
| 2013 | TIBER XII, Netspar International Pension Workshop, ESPE, Paris Dauphine International Pension Workshop, De Nederlandsche Bank, Utrecht School of Economics |
| 2012 | TIBER XI, Maastricht University  |
| 2011 | Maastricht University  |

**OTHER SCIENTIFIC ACTIVITIES**

Referee for *Journal of Economic Behavior & Organization*, *Journal of Population Economics*, *The Economic Record*, *The Quarterly Review of Economics and Finance*, and *Southern Economic Journal*

Organizer for the MIAESR Seminar Series (2015)

**TEACHING EXPERIENCE**

Tutor and course planner for:

|            |  |
|------------|--|
| 2012       | Financial economics (Undergraduate), Maastricht University               |
| Tutor for: |  |
| 2012       | Macroeconomics (Undergraduate), Maastricht University                    |
| 2011       | International economic relations (Undergraduate), Maastricht University  |
| 2010       | Business and economics (Undergraduate), Maastricht University            |
| 2008       | Valuation of financial options (Undergraduate), Universidad de Los Andes |
| 2007       | Statistics and probability (Undergraduate), Universidad de Los Andes     |

**OTHER POSITIONS AND EXPERIENCE**

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|-------------|---|
| 2014        | Research report about “Grading Fairness and Grader Consistency” for <i>Colfuturo</i> (together with Jan Feld)   |
| 2013 - 2014 | Visiting scholar at the <i>University of Texas at Austin</i> (September 2013 - January 2014)  |
| 2012 - 2014 | Researcher for the Labour Market Forecasts project at the <i>Research Center for Education and the Labour Market (ROA)</i> , Maastricht University  |
| 2009 - 2010 | Research Assistant under the ‘Akademie’ project of the <i>Royal Netherlands Academy of Arts and Sciences (KNAW)</i> at the <i>Research Center for Education and the Labour Market (ROA)</i> , Maastricht University |
| 2008, 2007  | Involved in short-term projects at <i>Econometría Consultores</i>   |
| 2007        | Visiting student at <i>EM Strasbourg Business School</i> (January 2007 - June 2007)   |

**PERSONAL**

Citizenship: Colombian

Languages: Spanish, English, French (intermediate), Dutch (very basic)