

Nicolás Salamanca

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EDUCATION

2010 – 2015 Ph.D. in Economics, Maastricht University
2009 – 2010 M.Sc. in Econometrics, Maastricht University
2008 - 2009 M.Sc. in Financial Economics, Maastricht University
2004 - 2008 B.Sc. in Economics, Universidad de Los Andes

ACADEMIC POSITIONS

2014 – present Research Fellow, Melbourne Institute: Applied Economic & Social Research
2014 - present Research Fellow, ARC CoE for Children and Families over the Life Course (LCC)
2009 - 2010 Research Assistant, Maastricht University (Royal Netherlands Academy of Arts & Sciences)

ACADEMIC AFFILIATIONS

2016 – present Research Affiliate, IZA Institute for Labor Economics

RESEARCH INTERESTS

Economic disadvantage, behavioral household economics, economics of education, applied econometrics

WORKING PAPERS AND WORK UNDER REVIEW

“Locus of Control and Investment in Risky Assets” – Conditionally accepted: *Journal of Economic Behavior & Organization*
with Andries de Grip, Didier Fouarge, and Raymond Montizaan.

[[Latest working paper version](#)]

“Intergenerational Disadvantage: Learning about Equal Opportunity from Social Assistance Receipt” with Deborah Cobb-Clark, Sarah Dahmann, and Anna Zhu.

[[Latest working paper version](#)]

[Media coverage: [The Guardian](#), [The Age](#), [SMH](#)]

[Policy impact: [Australian Government – Productivity Commission](#)]

“Parents’ Response to Teacher Qualifications” with Simon Chang and Deborah Cobb-Clark.

[[Latest working paper version](#)]

“The Dynamic Properties of Economic Preferences”

[[Latest working paper version](#)]

“How Individuals React to Defined Benefit Pension Risk” with Andries de Grip and Olaf Sleijpen.

[[Latest working paper version](#)]

WORK IN PROGRESS

“Student and parent investments as mechanisms for academic peer effects” with Alexandra de Gendre.

“Quantifying Aspirational Poverty Traps” with Alexandra de Gendre.

“Introspection, Focal Points, and Measurement Error in Surveys” with Maria Zumbühl.

PEER-REVIEWED PUBLICATIONS

“[Are Professors Worth It? The Value-added and Costs of Tutorial Instructors](#)” – *Journal of Human Resources* (in press) with Jan Feld and Ulf Zölitz.

[[Ungated version](#)]

[Media coverage: [IZA Newsroom](#), [The Conversation](#), [JHR News & Research Highlights](#), [ScienceGuide](#)]

“[Students are Almost as Effective as Professors in University Teaching](#)” – *Economics of Education Review* (2019), 73(101912) with Jan Feld and Ulf Zölitz.

[[Ungated version](#)]

[Media coverage: [James G. Martin Centre](#)]

“[Parenting Style as an Investment in Child Development](#)” – *Journal of Population Economics* (2019), 32: 1315-1352 with Deborah Cobb-Clark and Anna Zhu.

[[Ungated version](#)] [[Online Appendix](#)] [[Erratum](#)]

“[A Short Note on Discrimination and Favoritism in the Labor Market](#)” – *The B.E. Journal of Theoretical Economics* (2017), 17(1) with Jan Feld.

[[Ungated version](#)]

“[Endophilia or Exophobia: Beyond Discrimination](#)” – *Economic Journal* (2016), 126: 1503–1527 with Jan Feld and Daniel S. Hamermesh.

[[Ungated version](#)]

[Media coverage: [The Telegraph](#), [RES Media Briefings](#), [WSJ](#)]

OTHER PUBLICATIONS/REPORTS

Introduction, “[Policy Forum: Public Investment in Disadvantaged Children](#)” – *Australian Economic Review* (2017), 50(3): 327–328 with Anna Zhu.

“[An Employment Programs Mapping: the current situation in Victoria](#)” with Barbara Broadway, Reuben Finighan, Guyonne Kalb, Claire Thibout, Jeff Borland, Mark Considine and David Ribar.

“[Using Survey and Banking to Measure Financial Wellbeing](#)” with Carole Comerton-Forde, Edwin Ip, David Ribar, James Ross and Sam Tsiaplias.

“[Using Survey and Banking Data to Understand Australians’ Financial Wellbeing](#)” with John Haisken-DeNew, David Ribar, and Andrea Nicastro.

“[Improving the Commonwealth Bank of Australia - Melbourne Institute Observed Financial Wellbeing Scale](#)” with John Haisken-DeNew, David Ribar, Andrea Nicastro and James Ross.

RESEARCH FUNDING

- 2017 – present Chief Investigator, “Intergenerational Disadvantage: Causes, Pathways, and Consequences”, Australian Research Council
- 2017 – present “The Commonwealth Bank of Australia/Melbourne Institute Financial Wellbeing Scales”, Commonwealth Bank of Australia
- 2014 – present “Centre of Excellence for Children and Families over the Life Course”, Australian Research Council
- 2017 – 2018 Chief Investigator, “The Dynamics and Effects of Parenting Style”, University of Melbourne Early Career Research Grant
- 2014 Gothenburg University Seed Funding Grant
- 2013 - 2014 Rotman ICPM Research Grant

CONFERENCES AND INVITED SEMINARS

- 2020 *Seminars*: CEPAR/UNSW (Sydney, Australia); *Conferences*: IZA Junior/Senior Symposium (Bonn, Germany)
- 2019 *Seminars*: University of Zürich, UCD Geary Institute; *Conferences*: ISER Labor and Family Economics Workshop (Essex, UK), EUI Effectiveness of Children's Education around the Globe Workshop (Florence, Italy), IWAEE (Catanzaro, Italy), MI Intergenerational Paths to Self-Sufficiency Workshop (Melbourne, Australia), MI Public Economic Forum on Intergenerational Disadvantage (Canberra, Australia), SEHO (Lisbon, Portugal), briq/IZA Behavioral Economics of Education Workshop (Bonn, Germany)
- 2018 *Seminars*: Monash University, OECD, University of Sydney; *Conferences*: CBA Executive Round Table Discussion (Sydney, Australia), ESPE (Antwerp, Belgium), IWAEE (Catanzaro, Italy), IZA Economics of Education Workshop (Bonn, Germany), IZA World Labor Conference (Berlin, Germany), LCC Researcher Week (Brisbane, Australia), ANU/TTPI Behavioural Economics and Public Policy (Canberra, Australia)
- 2017 *Seminars*: University of Wollongong, University of Queensland, Queensland University of Technology; ISER - University of Queensland; *Conferences*: SOLE (Raleigh, USA), ESPE (Glasgow, Scotland), SEHO (San Diego, USA), EEA/ESEM (Lisbon, Portugal), AASLE (Canberra, Australia), LCC International Life Course Conference (Sydney, Australia), IWAEE (Catanzaro, Italy), MI Public Economic Forum (Canberra, Australia), UoM Applied Micro-Econometric Research Workshop (Melbourne, Australia)
- 2016 *Seminars*: University of Technology Sydney, Monash University, CPB Netherlands, RWI Essen, Victoria University of Wellington; *Conferences*: SOLE (Seattle, USA), EEA/ESEM (Geneva, Switzerland), IAREP/SABE (Wageningen, The Netherlands), NCLD (Canberra, Australia)
- 2015 *Seminars*: University of Queensland, University of Sydney, Maastricht University, Gothenburg University, MI University of Melbourne; *Conferences*: SOLE/EALE (Montreal, Canada), ESPE (Izmir, Turkey)
- 2014 *Seminars*: Universidad Javeriana, MI University of Melbourne; *Conferences*: PhD Workshop in Empirical Economics (Potsdam, Germany)
- 2013 *Seminars*: De Nederlandsche Bank, Utrecht School of Economics; *Conferences*: TIBER XII (Tilburg, The Netherlands), NETSPAR/CFS Pension Workshop (Frankfurt, Germany), ESPE (Aarhus, Denmark), Dauphine International Pension Workshop (Paris, France)
- Before 2013 *Seminars*: Maastricht University; *Conferences*: TIBER XI (Tilburg, The Netherlands)

OTHER ACADEMIC ACTIVITIES

Reviewer for *Education Economics*, *Economics of Education Review*, *Economic Journal*, *European Economic Review*, *IZA Journal of Labor Economics*, *Journal of Economic Behavior & Organization*, *Journal of Experimental Criminology*, *Journal of Population Economics*, *Labour Economics*, *Rationality and Society*, *Review of Economics of the Household*, *Social Science & Medicine*, *The Economic Record*, *The Quarterly Review of Economics and Finance*, *The Review of Economics and Statistics*, and *Southern Economic Journal*.

Chair of the Melbourne Institute Professional Development Committee, (2020 – present)
 Member of the Melbourne Institute Data & Analytics Advisory Committee, (2020 – present)
 Member of the Capacity Building Portfolio Committee, [Life Course Centre](#) (2018 – present)
 Co-organizer for the [Childhood, Education and Welfare: Research and Policy Insights Workshop](#) (2017)
 Guest co-editor, “Policy Forum: Public Investment in Disadvantaged Children” – *Australian Economic Review* (2017)
 Co-organizer of the Children and Adolescent Development Workshop (2016)
 Co-organizer for the [Melbourne Institute Seminar Series](#) (2015-2016)

Visiting scholar at *IZA Institute of Labor Economics* and *The University of Zürich* (April – September, 2019)
 Visiting scholar at the *Behavior and Inequality Research Institute - briq* (July, 2016)
 Visiting scholar at the *University of Texas at Austin* (September – December, 2013)

COURSES TAUGHT

2018 Econometrics 1 (2nd year undergraduate), University of Melbourne
 2012 Financial economics (3rd year undergraduate), Maastricht University

Teaching Assistant for:

2012 Macroeconomics (Undergraduate), Maastricht University
 2011 International economic relations (Undergraduate), Maastricht University
 2010 Business and economics (Undergraduate), Maastricht University
 2008 Valuation of financial options (Undergraduate), Universidad de Los Andes
 2007 Statistics and probability (Undergraduate), Universidad de Los Andes

THESIS SUPERVISION

Carolyn Yao, Honours thesis, The University of Melbourne (2017)
 “*The income gradient in child health: Effective parenting as a protective factor*”

OTHER FUNDING

2013 Maastricht GSBE Visiting Scholar grant
 2010 Maastricht GSBE METEOR PhD grant
 2009 - 2010 KNAW Research Assistantship grant
 2008 - 2009 Colfuturo Scholarship Program for Graduate Studies

PERSONAL

Citizenship: Colombian / Australian Permanent Resident
 Languages: Spanish, English, French (advanced)